



For a free audio or video copy of this message go to <https://www.cornerstoneonline.com/2018messages/>

Small Group Discussion Guide

For the week of March 11, 2018
Speaker: Mark Sanborn

GETTING TO KNOW YOU

1. Let's say you won the lottery (\$20 million after taxes), and you were one of the rare people who decided to give away a large share of it (let's start with 25 percent) to non-profit organizations or missionaries. To whom would you give it?

Would you continue in your current employment?

QUICK REVIEW

Looking back at your notes from this week's teaching, was there anything that particularly caught your attention, challenged or confused you?

DIGGING DEEPER

1. Mark opened this week's conversation by quoting John 10:10b, "I have come that they may have life and have it to the full." NIV. Read John 10:1 – 10. What is some of the criteria mentioned in these verses that we might "have life to the full?"
2. Mark told a story about the exceptional service he received from Fred the Postman. He derived four principles that make the Fred factor and can make a difference in your personal and professional life.

Principle #1 *"Everybody makes a difference."*

Mark stated that we all make a difference but what we need to ask is are we making a positive or negative difference or simply being neutral. As Christians are we're supposed to be different.

Read Matthew 5:14 – 16, 1 Peter 2:9 – 12 and Ephesians 2:10. In which ways do these verses say we should be different?

Principle #2 *"Success is built on Relationship"*

Mark stated the difference between Fred and other postal workers is his relationship with him. Read John 15:15. How does Jesus describe those following him in this verse?

If a person is your "friend," how do you treat them differently? Mark stated that we should treat ALL people like friends. What needs to change in your life to accomplish this?

Principle #3 *"Continually create value for others"*

Mark stated that building value in people's lives does not cost us anything. It does require; however, thoughtfulness. Read Philippians 2:3 – 5 From a Godly perspective, what does this require of us?

Principle #4 *"Reinvent yourself regularly"*

Mark stated that the only difference between a rut and a grave is distance and depth. He said, "Somewhere along the way we forgot how to live." Read 2 Corinthians 5:17. This verse is about transformation. As we grow in our walk with Jesus, how should these character qualities below change:

Anger	Forgiveness	Generosity
Hospitality	Love	Servanthood
Humility	Discipline	Patience

What top two can we work on this week?

Prayer Requests:

- ⇒
- ⇒
- ⇒
- ⇒
- ⇒